SBA

U.S. Small Business Administration

The SBA works to ignite change and spark action so small businesses can confidently



START • GROW • EXPAND • RECOVER

Increasing Your Confidence & Business Smarts

START • GROW • EXPAND • RECOVER

The SBA Resource Partner Network

Access the right tools at the right time—wherever you are.



Approved and funded by the SBA



1,400+ partner offices nationwide



Find local resource partners near you at SBA.gov/local-assistance







If you are an aspiring entrepreneur or small business owner looking for:

- Mentorship and advice from volunteer real-world business executives—inperson or virtually
- Free online workshops and webinars



SCORE Business Mentors

SCORE Corpus Christi
2820 S. Padre Island Drive
Corpus Christi, TX 78415
361-879-0017 ext.305
https://corpuschristi.score.org/



If you're an aspiring entrepreneur or small business owner looking for:

- Free business consulting to get started or grow
- Low-cost training on crucial topics



Small Business Development Centers

Del Mar College SBDC 3209 South Staples Corpus Christi, TX 361-698-1021

www.delmar.edu/sbdc



If you are an aspiring or current woman small business owner looking for:



- Comprehensive training and **counseling** on a variety of topics in several languages
- Business advice to level the playing field against unique challenges or obstacles

Women's Business Centers

Women's Business Center Rio Grande Valley 1600 W University Blvd, Brownsville, TX 78520 (956) 542-5322





If you are a veteran of the US military or a military spouse in need of:

- Counseling or transition assistance
- Training and advice to start or grow your business, or purchase a new business
- Resource referrals



Veteran's Business Outreach Centers

UTRGV Veterans Business Outreach Center 1407 E Freddy Gonzalez Dr, Edinburg, TX 78542 (956) 665-8931

https://www.utrgv.edu/vboc/



Boots to Business

- B2B is an introduction to entrepreneurship course presented by the SBA and its partners
- This course:
 - Gives overview of what it takes to start a small business
 - Introduces SBA and partner resources that can assist with starting or growing a business
 - Introduce B2B follow-on courses
- For more information, or to enroll:
 - Visit the B2B Portal at https://sbavets.force.com







Boots to Business Online Follow-on Training

Market Research

- Short, targeted learning modules provide a flexible program creating a customized learning experience best suited for personal schedules and entrepreneurial life.
- Specifically designed for individuals who are ready to launch their business immediately, this two part course creates direct customer interactions with the primary objective of getting the idea into a tangible reality.
- Curriculum walks participants through the fundamentals of developing a business plan
- For more information, or to enroll:
 - Visit the B2B Portal at https://sbavets.force.com







Boots to Business Online Follow-on Training

B2B Revenue Readiness (B2B RR)

- Six-week virtual training program designed to help participants take a business idea from concept to actionable plan in a short timeframe
- Focused on:
 - Identifying & understanding customers
 - Developing a business model
 - Drafting a business plan
- Upon conclusion, B2B RR staff connect participants with appropriate veteran-focused small business mentors
- For more information, or to enroll:
 - Visit the B2B Portal at https://sbavets.force.com







Boots to Business Online Follow-on Training

Business Fundamentals

- Thirteen on-demand courses designed for individuals to explore and build their entrepreneurial skills to ensure their success beyond the startup phase. Completing each course should take about 1 to 2 hours.
- Courses include:
 - Financing and Acquiring Resources for the Startup
 - Sales Management for Entrepreneurs
 - Entrepreneurial Marketing
 - Competition and Key Partners
 - Understanding and Managing Risk
 - Law for Entrepreneurs
- For more information, or to enroll:
 - Visit the B2B Portal at https://sbavets.force.com







Build Capacity as Your Business Develops

GROW • EXPAND

Qualify for Federal Contracts with Certifications



The SBA works with federal agencies to award at least 23% of all prime government contracting dollars each year to small businesses that are certified with the **SBA's contracting programs**. Programs include:

8(a) Business Development Program Historically Underutilized Business Zones (HUBZone) Program Women-Owned Small Business (WOSB) Program

Service-Disabled Veteran-Owned Program

Learn more and determine your eligibility at **certify.SBA.gov**



Fee Relief for Veteran Borrowers

Available to:

- Veterans
- Transition Assistance Program (TAP) eligible active duty service members
- Reservists, National Guard members
- Current spouse of any of above
- Some widowed spouses



Fee Relief for SBA Loans

- For SBA Express loans made to veteran-owned businesses:
 - The upfront guaranty fee will be 0%
- For 7(a) loans to business located in rural areas or historically underutilized business zones (HubZones)
 - Lower upfront guaranty fees
 - No annual service fee



Triumph Over Adversity

RECOVER

Disasters Happen. Prepare Your Business.



An estimated 25% of businesses don't reopen after a major disaster.*

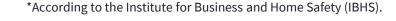


Businesses can protect themselves with an upto-date plan of action.



Prepare your business & learn more by visiting SBA.gov/prepare





SBA Disaster Assistance Loans

Each year, the SBA provides billions of dollars in low-interest, long-term **disaster loans** to help small businesses, homeowners, and renters recover from declared disasters. Loans may cover:



Real Estate



Personal Property



Economic Injury



Machinery & Equipment



Inventory



Active Duty Military

Your Local SBA District Office Can Help

Contact Us

Corpus Christi Branch
Office
2820 S. Padre Island Drive
Corpus Christi, TX 78414
U.S. Small Business
Administration

Office (361) 879-0017 <u>www.SBA.gov/offices/dist</u> <u>rict/tx/harlingen?123</u>



Work With Us

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Questions?

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